

#### LAMINI

# SOFTWARE 2.0: SHIPPING ENTERPRISE LLMS WITH NEW KNOWLEDGE



Sharon Zhou, Co-founder & CEO, Lamini



#### Our founders are leaders in generative AI and production LLMs.



Sharon Zhou, PhD +, @Q` < \perp \text{2}-f+4b

- Stanford CS Faculty in Generative Al
- Stanford CS PhD in Generative AI (Andrew Ng)
- MIT Technology Review 35 Under 35, for award-winning research in generative AI
- Created largest Coursera courses (Generative AI)
- Google Product Manager
- Harvard Classics & CS









Gregory Diamos, PhD
Co-founder & CTO

- MLPerf Co-founder, industry standard for ML perf
- Landing AI Engineering Head
- Deployed LLM to 1+ billion users;
   lead 125+ engineers; scaled GPU cluster from 0 to
   100K
- 14,000 citations: Al scaling laws, Tensor Cores
- NVIDIA CUDA architect as early as 2008
- Georgia Tech PhD in Computer Engineering





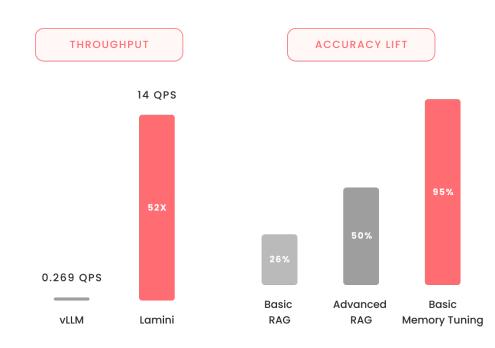


#### LAMINI

#### LAMINI: LLM FINETUNING & INFERENCE FOR ENTERPRISE

#### Factual LLMs. Up in 10min. Deployed anywhere.

- Factual accuracy with Memory Tuning,
   cutting hallucinations 10x from 50% to
   5%
- 100% guaranteed JSON output
- 52x more queries per second than vLLM
- Run anywhere
  - Air-gapped instances
  - Any cloud VPCs
  - Lamini cloud
  - Nvidia or AMD GPUs





#### **AGENDA**

#### Software 2.0: Shipping Enterprise LLMs with new knowledge

Software 2.0 & Enterprise 2.0

#### Introducing Lamini Memory Tuning

- 1. Research breakthrough for removing hallucinations
- 2. Technical details & how to build with it
- 3. Case Study with a Fortune 500 company's LLM agent
- 4. Additional applications



## SOFTWARE 2.0 & ENTERPRISE 2.0

HALLUCINATIONS ARE THE #1 BLOCKER



#### #1 BLOCKER: GENERAL LLMS HALLUCINATE, BY DESIGN

Hallucinations block high-value use cases for Enterprise 2.0.



**Trust** 

When concrete facts are wrong, users can't rely on the system

#### #1 BLOCKER: GENERAL LLMS HALLUCINATE, BY DESIGN

Hallucinations block high-value use cases for Enterprise 2.0.



**Trust** 

When concrete facts are wrong, users can't rely on the system



Results

Relying on mistaken outputs leads to bad business outcomes

#### #1 BLOCKER: GENERAL LLMS HALLUCINATE, BY DESIGN

Hallucinations block high-value use cases for Enterprise 2.0.



**Trust** 

When concrete facts are wrong, users can't rely on the system



Results

Relying on mistaken outputs leads to bad business outcomes



Uptime

Nonexistent APIs and values break apps

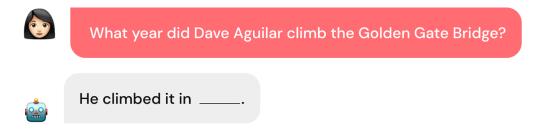
General LLMs are pretty good at everything, but perfect at nothing.



What year did Dave Aguilar climb the Golden Gate Bridge?



General LLMs are pretty good at everything, but perfect at nothing.



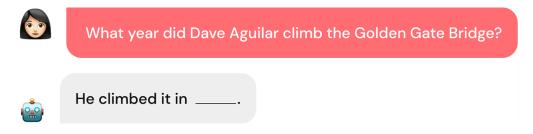
General LLMs are pretty good at everything, but perfect at nothing.

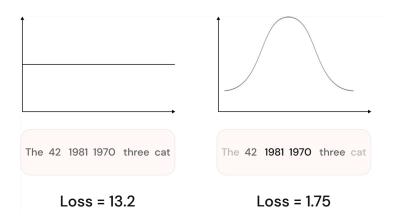
What year did Dave Aguilar climb the Golden Gate Bridge?
He climbed it in

The 42 1981 1970 three cat

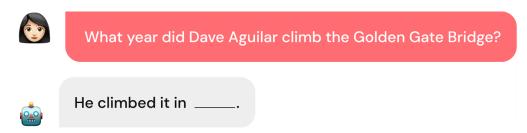
Loss = 13.2

General LLMs are pretty good at everything, but perfect at nothing.



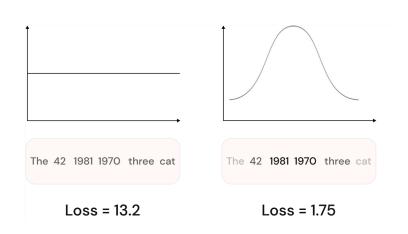


General LLMs are pretty good at everything, but perfect at nothing.



The LLM doesn't know a **nearly right** answer is still wrong.







Shift model probabilities to consider similar information.



What year did Dave Aguilar climb the Golden Gate Bridge?

Wikipedia article about the Golden Gate Bridge



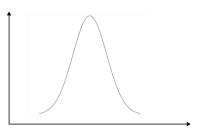


Shift model probabilities to consider similar information.



What year did Dave Aguilar climb the Golden Gate Bridge?

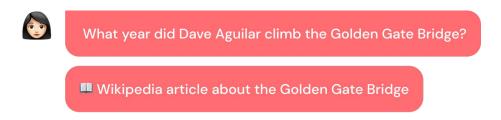
Wikipedia article about the Golden Gate Bridge



The 42 1981 1970 three cat



Shift model probabilities to consider similar information.

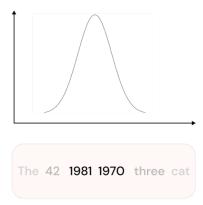


#### This often works:



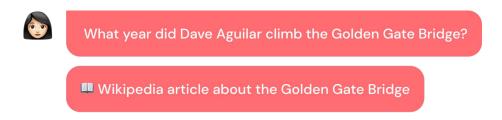
He climbed it in 1981.







Shift model probabilities to consider similar information.







He climbed it in 1981.

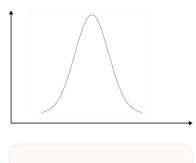


This sometimes fails:



He climbed it in 1970.





The 42 1981 1970 three cat



#### TAKING A DIFFERENT APPROACH



What year did Dave Aguilar climb the Golden Gate Bridge?

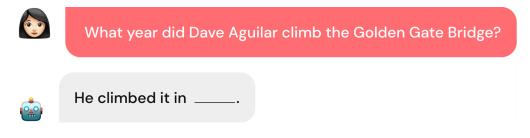


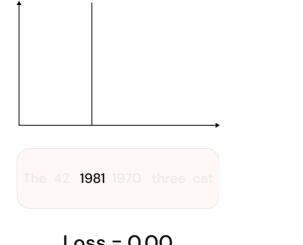
He climbed it in \_\_\_\_\_.





#### TAKING A DIFFERENT APPROACH





Loss = 0.00



#### IMPORTANT FOR EVERY FOUNDATIONAL GENERATION

He climbed it in

Reduce average loss (generalization)



Zero loss on facts



#### IMPORTANT FOR EVERY FOUNDATIONAL GENERATION

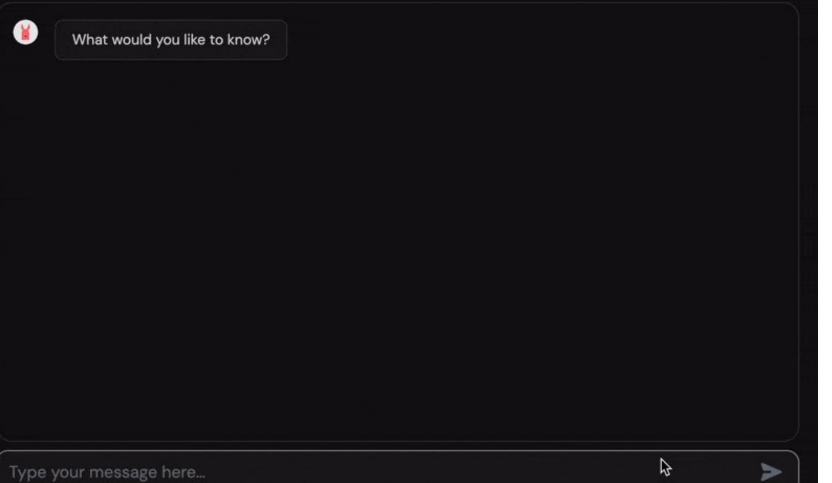


### INTRODUCING MEMORY TUNING

EMBED FACTS INTO LLM MEMORY





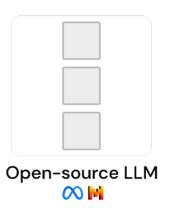


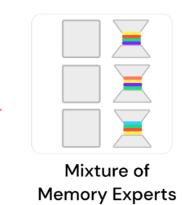






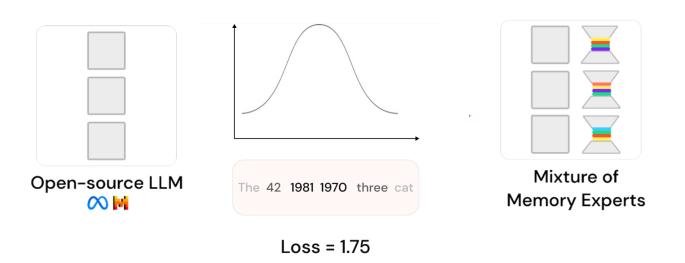
Near-perfect on facts, pretty good at everything else.





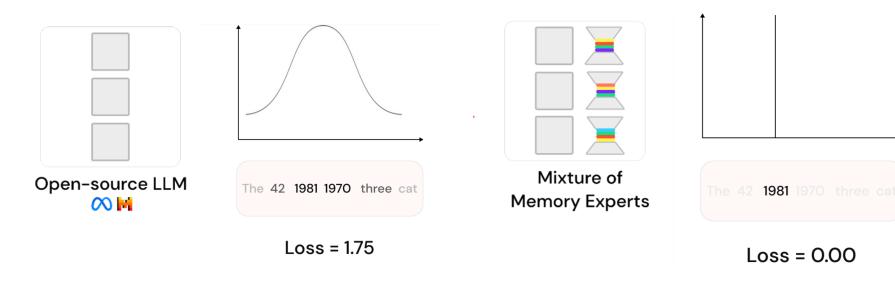


Near-perfect on facts, pretty good at everything else.





Near-perfect on facts, pretty good at everything else.

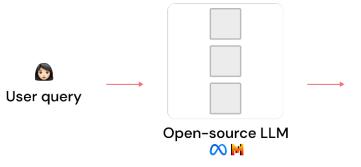






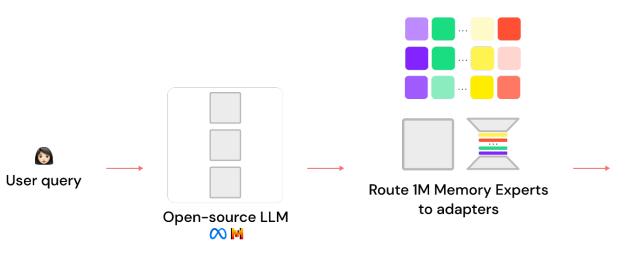




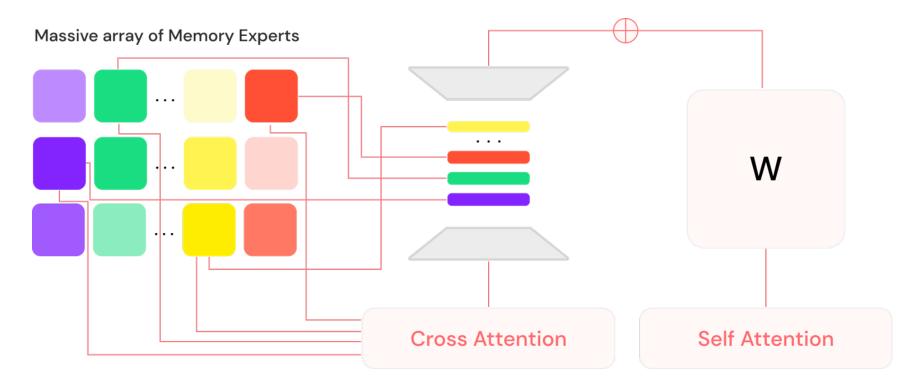




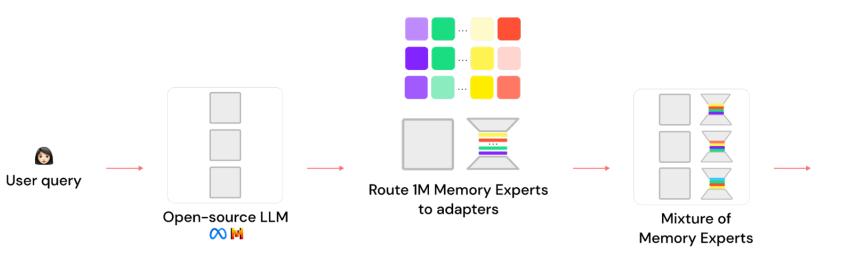




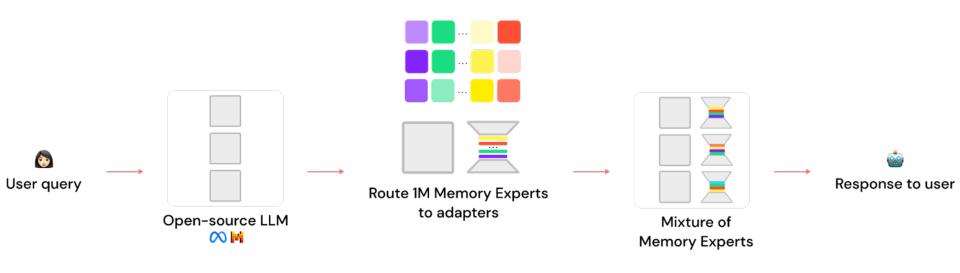




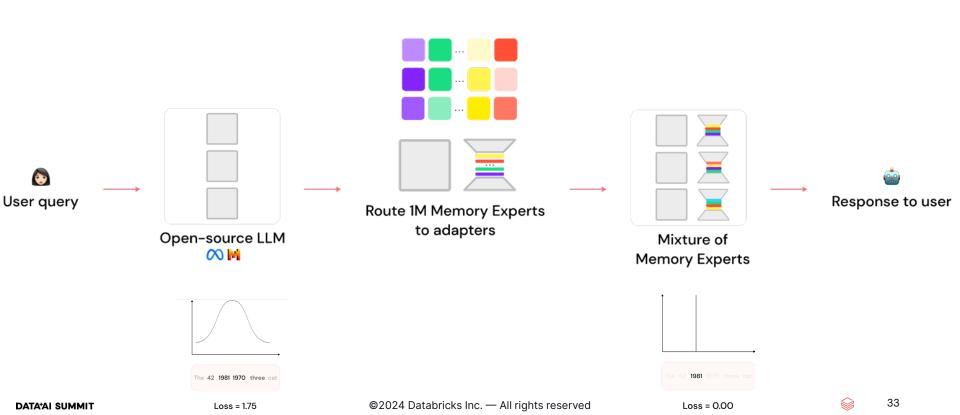








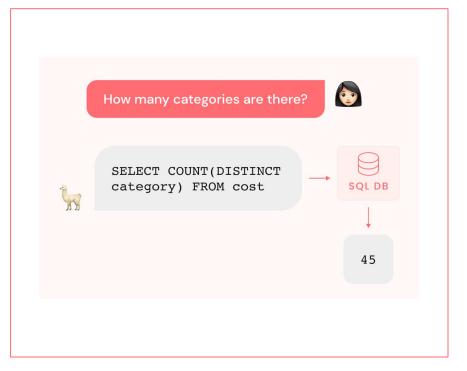




#### CASE STUDY: FORTUNE 100 TECH COMPANY

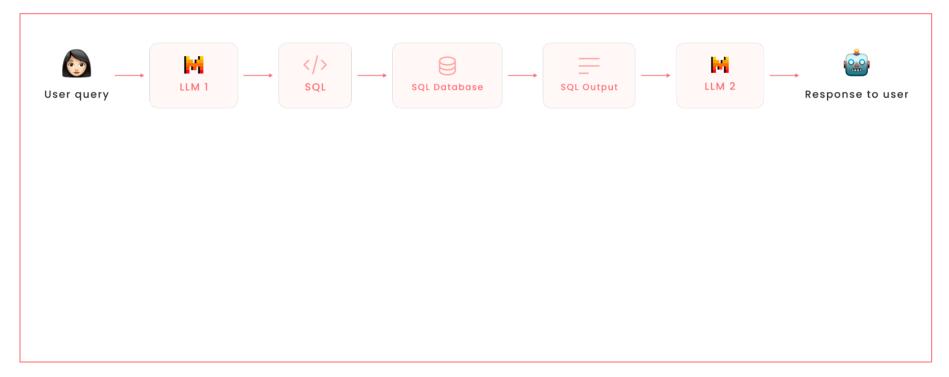
#### Code Agent for Text-to-SQL

- Mistral v2: 0% accuracy
- + Advanced RAG over multiple months with software & data science teams: ~50% accuracy
- + Memory Tuning within a day:94.7% accuracy



#### LAMINI

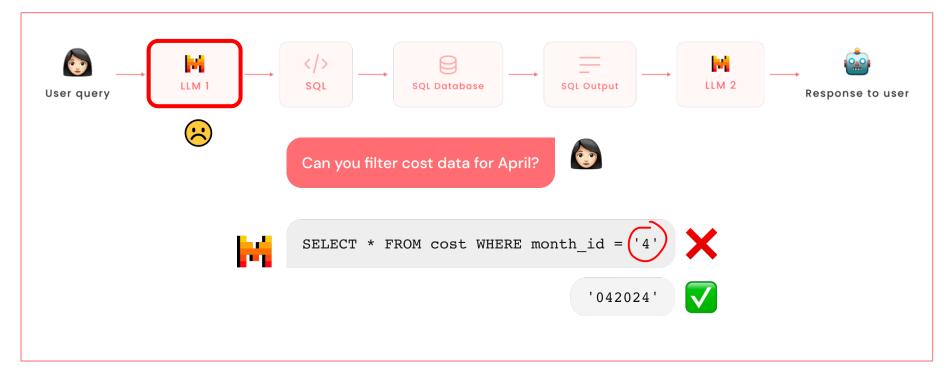
#### SQL AGENT WORKFLOW





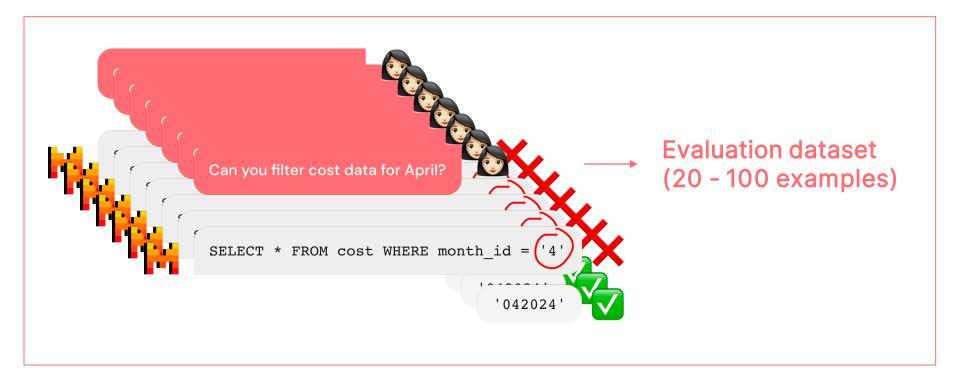
#### IDENTIFYING FAILURES

#### Semantically incorrect SQL queries



# CREATE AN EVALUATION DATASET

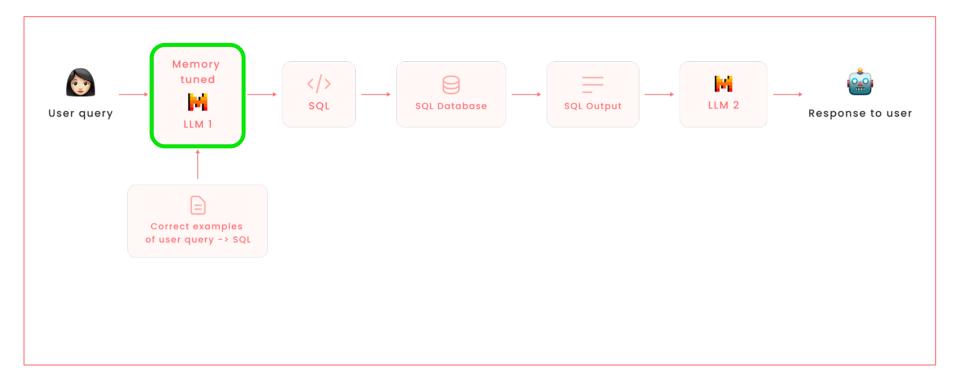
Curate the easiest examples that still break. Starting small (~20) works!





# MEMORY TUNING

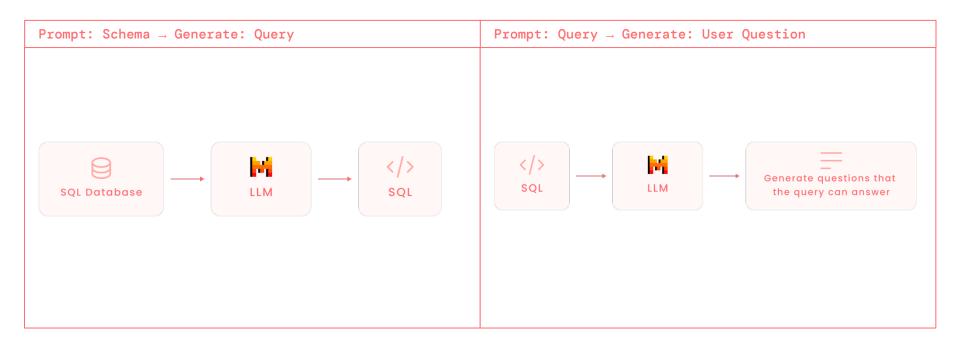
Tune the hallucinating LLM on facts it should get right.





## AUTOMATED DATA PREPARATION

Use another LLM agent to transform data, based on hallucination examples.



# LET'S COMPARE

## Original LLM vs. Memory-Tuned LLM

Can you filter cost data for April?





SELECT \* FROM cost WHERE month\_id = ('4')



# LET'S COMPARE

## Original LLM vs. Memory-Tuned LLM

Can you filter cost data for April?









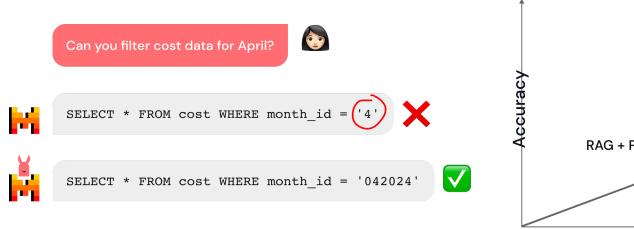
SELECT \* FROM cost WHERE month\_id = '042024'

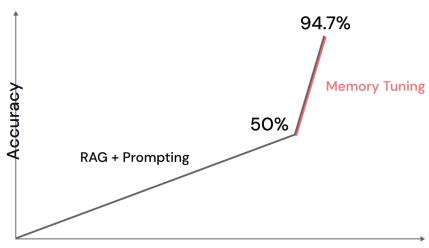




# LET'S COMPARE

### Original LLM vs. Memory-Tuned LLM





Time spent on approach



# LET'S COMPARE

#### **Customer testimonial**

Engineering leader at a
 Fortune 100 tech company





# APPLICATIONS FOR MEMORY TUNING

## More tasks that require factual accuracy



#### Text to SQL

Unique internal schemas or large, messy schemas



#### Classification

Where it's critical to stick to the exact taxonomy & categories



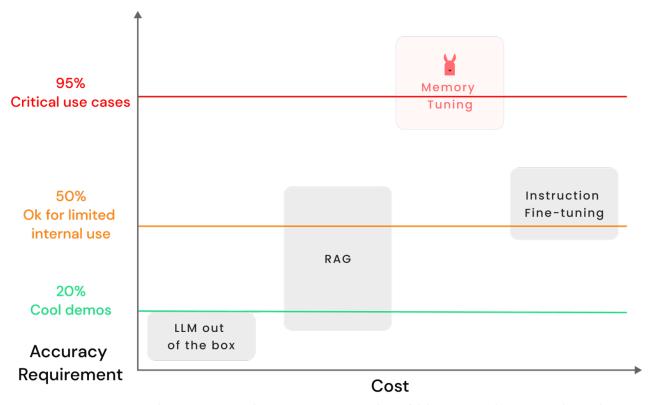
#### Precise lookup for chat

Internal product IDs & financial facts and figures





# MEMORY TUNING IN YOUR TOOLBOX



Compute requirements, person time, hiring expertise, many iterations



## HOW MEMORY TUNING HELPS YOU



#### Accuracy

Accuracy of a massive LLM, with the lower cost & latency of a tiny LLM.

Recall facts, figures, APIs, IDs with high precision (90%+ acc).

Integrate with your existing prompt-engineering & RAG infra.



## HOW MEMORY TUNING HELPS YOU





Accuracy of a massive LLM, with the lower cost & latency of a tiny LLM.

Recall facts, figures, APIs, IDs with high precision (90%+ acc).

Integrate with your existing prompt-engineering & RAG infra.



#### Scalability

Scale up on facts.

Unlike context windows, there is <u>no</u> limit to the number of facts.

Just add more memory experts.





## HOW MEMORY TUNING HELPS YOU





Accuracy of a massive LLM, with the lower cost & latency of a tiny LLM.

Recall facts, figures, APIs, IDs with high precision (90%+ acc).

Integrate with your existing prompt-engineering & RAG infra.



#### Scalability

Scale up on facts.

Unlike context windows, there is <u>no</u> limit to the number of facts.

Just add more memory experts.



#### Resiliency

Your memory tuning infra is reusable for upgrading LLMs.

No tech debt, stay resilient to a dynamic Al landscape.

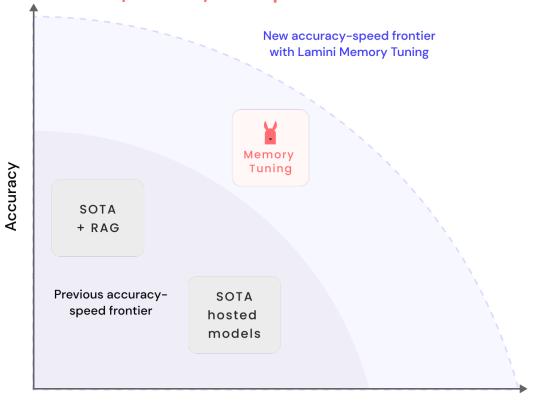
Easy to update facts to be recalled.



# A NEW FRONTIER



## Higher accuracy on smaller, faster, cheaper models



Speed & Savings

Faster & cheaper

FACTUAL LLMs. UP IN 10MIN. DEPLOYED ANYWHERE.

